









A giving heart has an infinite capacity to expand and grow

This year, the giving hearts who donated to St. Luke's Foundation helped us expand our mission even further into the communities we serve. Your generous gifts continue to grow, supporting more patients and families with the emotionally essential things that make a difference in patient quality of life. Thanks to YOU, we were able to provide the financial support to advance patient care, provide education and support research for a healthier region. Giving is the ability to touch many lives. Our patients, our families and our community are strengthened by your giving heart.

Mission

St. Luke's Foundation provides financial support to St. Luke's and the region it serves to advance patient care, health education and clinical research.

Research on shortness of breath



Vance Bachelder, MD Pulmonary Medicine

Dr. Vance Bachelder, of St. Luke's Pulmonary Medicine, is researching airway inflammation to find better treatments for people with asthma and other diseases of the lungs and airways. His current study requires a nitric oxide analyzer. With no such device in the Duluth area, he applied

for a St. Luke's Foundation grant. The Foundation gift was a key funding source to acquire the equipment. "If St. Luke's Foundation hadn't helped us get started, it wouldn't have happened," Dr. Bachelder says.

State-of-the-art operating rooms



Mark Eginton, MD Vascular Surgery

With the help of St. Luke's Foundation, hybrid operating suites are now being built at St. Luke's. "The role of the Foundation in providing initial funding was critical," says Dr. Mark Eginton, vascular surgeon with St. Luke's Pavilion Surgical

Associates. The new technology suites are half-OR and half-cath lab, allowing for different cardiovascular procedures to be done in the same room. "It's the state-of-the-art care used around the world," says Dr. Eginton.

Keynote speaker for Emergency Services

St. Luke's Foundation sponsors the keynote speaker at an annual event honoring the men and women of emergency services. This year the speaker was Dr. Janis Amatuzio, a board-certified forensic pathologist and best-selling author. Randy Tillman, emergency responder with Gold Cross Ambulance, is familiar with her work. "Tve read her books and know of her deep compassion for patients. Learning how to talk compassionately to patients and families is important," he says.

Randy appreciates the Foundation's support. "Thank you for doing this for the EMS community. It's a vital service. Most of us are volunteers. It means a lot to get that extra education opportunity. This enhances patient care, and helps us with what we deliver in the field."

Small Things Fund



Krisa Christian, MD Internal Medicine

The Small Things Fund was started in 2011 after Dr. Krisa Christian, St. Luke's Internal Medicine, approached St. Luke's Foundation with the idea. Dr. Christian realized some patients needed help with gas, food and other incidentals. The fund's

name comes from a quote by Mother Teresa: "We can do no great things. Only small things with great love." Currently the fund provides one-time gifts of up to \$100 to patients in need. "Our budget isn't big, but we hope to expand," says Dr. Christian. "We need to get the word out about these little gifts, the gas cards, the grocery cards. This stuff is huge. It keeps people afloat." She's grateful to the Foundation for administering the fund.



BULLYING: CONTINUING THE CONVERSATION



St. Luke's
Foundation
parterned with
Miller Dwan
Foundation,
sponsoring

a three-part community program orchestrated by St. Luke's Mental Health for parents, educators, students and community members to join the conversation about what we, as a community, can do to stop bullying.

MEDICAL MILESTONES – ADVANCEMENTS IN PLASTIC SURGERY

Wade Kubat, DO, St. Luke's Plastic Surgery Associates

Dr. Kubat discussed the significant advancements that have led to new



milestones in the areas of trauma, reconstruction and cosmetic surgery.

11TH ANNUAL HOUSE OF HEARTS CELEBRITY BONSPIEL

This annual bonspiel tournament raised more than \$24,000 in support of bedside tablets for the Cardiac Unit.



CENTENNIAL KEYNOTE SPEAKER

Rebecca Skloot, author, The Immortal Life of Henrietta Lacks

St. Luke's Foundation cosponsored Rebecca Skloot as the College of



St. Scholastica Centennial keynote speaker. Her best-selling book explores issues in medical ethics, race relations and justice.

8TH ANNUAL REGIONAL CONGRESS ON WOMEN'S HEALTH

This annual congress provides evidencebased knowledge on issues in women's health for health care professionals. Presentations covered three risk factors for five medical conditions found to be the most common in our region.

A part of this program was made possible through the John W. Brickson Memorial Lecture Fund and the Dr. Donald and Leona Larson Lecture Fund.

10TH ANNUAL TOUCHED BY BREAST CANCER GOLF CLASSIC



Since 2003, the Touched by Breast Cancer Golf Classic has raised \$69,250 for St. Luke's Breast Center. Quilt shows held in conjunction with the tournament

supplied beautiful handmade quilts for breast cancer patients. The 10th and final tournament was held on June 22, 2012.

29TH ANNUAL BENEFIT TOURNAMENT



Featuring golf, croquet, tennis and bridge, this is St. Luke's Foundation's oldest fundraising event. It

takes place each July at Northland Country Club, and in 2012 it raised \$49,175 for St. Luke's Foundation's unrestricted grants program.

NORTHLAND COUNTRY CLUB WOMEN'S LEAGUE – TEE IT UP FOR A GREAT CAUSE

In its inaugural year, this tournament raised \$3,150 for a Specimen Radiography System for St. Luke's Breast Center.



WARM COMFORT FOR BREAST CENTER PATIENTS

Breast Center patients are now wrapped in new, comfortable, lightweight robes, thanks to a generous donor.



9TH ANNUAL CIRCLE OF LIGHT

Proceeds supported a Hybrid Operating Room Suite that will be built on the 4th floor of St. Luke's campus Building A. The Circle of Light raised \$272,497.



YOUNKERS SALON CUT FOR A CURE

The staff at Younkers Salon volunteered their time for a full day providing haircuts, manicures and pedicures, raising \$3,694 for St. Luke's Breast Center.



8TH ANNUAL WOMEN ROCK

Each November, Charter Media hosts a day of pampering, fun and education at Spirit Mountain to demonstrate that Women Rock in the Fight Against Breast Cancer. In 2012, \$26,843 was raised for St. Luke's Breast Center.



DONOR PROFILE

Paul McNitt Memorial Bike Run and Red Hat Red Hot Mamas Ladies Only Golf Outing

Cindy McNitt, Ruth Dalbec and Kathy Hesselgrave on helping people coping with cancer

"The foundation is a worthy cause, and we have a lot of fun doing it.

Every year we raise more money than the previous year."

- Ruth Ann Dalbec

In 2012, three active ladies in the Superior area worked hard to benefit St. Luke's Foundation Cancer Care Fund. The Paul McNitt Memorial Bike Run was started by Paul McNitt's family in 2011, shortly after he died of kidney cancer. And the local Red Hat Society Red Hat Red Hot Mamas chapter hosted its annual Ladies Only Golf Outing.

"It's been an honor to be a part of both groups," says Kathy Hesselgrave. "The McNitts are friends of mine, and I've had cancer in my family. Almost every family has been touched by cancer. St. Luke's Foundation does its work locally, to help local people." Because of her work with the Red Hat Red Hot Mamas, Kathy was aware of the Foundation's support for families coping with cancer, and she told the McNitt family about the Foundation's work.

"We didn't know about the **Cancer Care Fund** and the Foundation's work," says Cindy McNitt, Paul's wife. "When Paul was dying, and we knew the end was coming, there was coffee, juices, pop, cookies. It was so very nice to have that there, because you don't want

to leave but you have to eat something. Afterward, we found out it was from the Foundation. They have many options for support, and sometimes we all need a little support."

This is the second year for the Paul McNitt Memorial Bike Run. The first year, 20 motorcycles participated. In 2012, 70 bikes were involved. "The people around here are great about helping out and giving to support people with cancer," says Cindy.

Ruth Ann Dalbec is the Queen Mom of the Red Hat Red Hot Mamas, who have been hosting the golf tournament for seven years. "St. Luke's Foundation is a worthy cause, and we have a lot of fun doing it. Every year we raise more money than the previous year." The Red Hat Red Hot Mamas enjoy working with the Foundation, and love being able to contribute to a fund that helps so many people right in the region. "The Foundation helps people get wigs if they can't afford them, supplies gas cards to get to treatment and food cards," says Ruth. "They do things that really help people, and we're proud to support them."



St. Luke's



Hybrid Operating Room Suite



Employee-awarded, interest-free computer loans



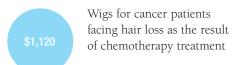
Celebrating the last baby born at St. Luke's in 2012 and the first baby born in 2013

St. Luke's Breast Center



Lightweight robes for Breast Center patients

St. Luke's Cancer Center



- \$1,542 Gas cards and lodging for cancer patients; cancer support group; support materials and maintenance of the Cancer Center's aquarium
- Continuing education for Oncology staff
- Handmade quilts for breast cancer patients

St. Luke's Education Department

- \$3,000 Sth Annual Regional Congress on Women's Health funded in part by the John W. Brickson Memorial Fund and the Dr. Donald and Leona Larson Fund
- *82,915 "Bullying: Continuing the Conversation" community education program presented in partnership with local health care foundations

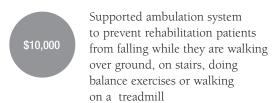
St. Luke's Home Care and Hospice Duluth®

- Pulse oximeters for clinical Home
 Care and Hospice staff to evaluate
 patients' respiratory and cardiac
 system functioning
- Telemonitoring program upgrade to accommodate home care patients without telephone land lines
- Ensuring Hospice continues to offer palliative, personal, emotional and spiritual care for patients and their families regardless of their ability to pay for services
- Funding for the Home Care and Hospice library
- GeoMats, pill boxes, scales and "Gone From My Sight" books for the care and comfort of Hospice patients and their families
- Handmade quilts for Hospice patients

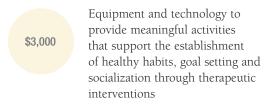
St. Luke's Dr. Anderson Hilding Memorial Medical Library



St. Luke's Acute Inpatient Rehabilitation Unit



St. Luke's Inpatient Mental Health Unit



St. Luke's Laboratory



Chairs for Pathology Department transcription staff

St. Luke's Maternal Child Health Department



Sleeper chairs for patients and visitors for Maternal Child Health labor and delivery floor



Compact ultrasound for labor and delivery floor



Rocker recliners on wheels for patients and visitors for Maternal Child Health labor and delivery floor



In-kind gifts for patient care

St. Luke's Pediatric Associates



Educational books and literature for the Reach Out and Read Program

St. Luke's Pulmonary Associates



Exhaled nitric oxide monitor to aid Whiteside Institute researchers increase understanding of the effects on patients with COPD, asthma and obstructive sleep apnea

St. Luke's Respiratory Care Department



Continuing education, training and educational materials on the latest respiratory care for therapists funded by the Douglas H. and Judith H. Lewis Memorial Fund of the Duluth-Superior Area Community Foundation

St. Luke's Surgical Services



GlideScope AVL Direct Intubation Trainer for teaching health care professionals and students as well as anesthesia personnel for intubation on patients with difficult airways

St. Luke's Surgical Services/Day Surgery Center



AV300 Vein Viewing System to locate veins on patients with difficult or limited access and minimize the anxiety of those patients with a known history of difficult IV starts

St. Luke's Wound/Ostomy and Continence Clinic



Noninvasive portable bladder scanner to more accurately diagnose urological conditions and assess urinary retention

The College of St. Scholastica



Scholarships for Health Science Scholars



Centennial Speaker author Rebecca Skloot



Volunteer Memorial Scholarship for a student pursing a career in health care

Dr. Nancy I. English Memorial Foundation



Duluth Early Childhood Family Education



Summer Amazing Newborn Program offering education to new families on building a secure attachment with their new baby

Lake View Hospital



Barrier-free exam table to accommodate elderly patients, expectant mothers and patients with disabilities

Touched by Breast Cancer Golf Classic



Eva Erickson Peterson Memorial Nursing Scholarship



Scholarship for St. Luke's employee pursuing an RN degree or higher

Northern Waters Parish Nurse Ministry: Pathway to Wholeness



Community outreach to encourage and support physical, emotional and spiritual well-being

University of Minnesota Duluth Medical School



Scholarships for students of the UMD Medical School

First Witness Child Abuse Resource Center



"I Stand With Kids" Campaign to bring awareness to child abuse

Project Linus



Handmade quilts made by volunteers and given to pediatric patients in St. Luke's Emergency Department and Pediatric Unit

Whiteside Institute for Clinical Research



Advancing clinical research in the areas of cancer, lung and heart disease

Gladys Eklund McKissack Scholarship



Scholarship for St. Luke's employee to finance their education in pursuit of nursing career goals

Scholarships for Lake

Superior College Health

Care Careers Students

Red Hat Red Hot Mamas Chapter #39569



Small Things Fund



Assistance to patients experiencing acute and/or emergent financial challenges



2012 Total Grants Awarded

\$773,378

\$3,750

Lake Superior College

Donors of 10 or more years

St. Luke's Foundation is proud to present the following individuals, businesses and families and thank them for their continued contributions, touching our community for more than 10 years.



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All donors who gave to St. Luke's Foundation between January 1, 2012, and December 31, 2012, are recognized in this report. Every effort was made to include all donor names from this time period. If your name was omitted, misspelled or listed incorrectly, please accept our sincere apologies and contact the Foundation office at 218.249.5249.

We appreciate your generous support.





1881 remains a notable year in St. Luke's history. It's the year St. Luke's first opened its doors above a blacksmith shop. Today, annual donors of \$1,881 or more become members of St. Luke's Foundation's 1881 Society.

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• Linda White and Family

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Coming together to give is crucial to St. Luke's Foundation and its mission. All gifts, no matter the size or method of giving, contribute to advancing our reach. Gift-giving options are listed below for your consideration.

Outright Gifts

Often the easiest to arrange, many donors support us through gifts of cash, checks, credit cards (VISA/MasterCard), securities or stocks, real estate and in-kind gifts.

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One of the following trust options may be the best fit for you:

- Charitable Remainder Annuity Trust: A trust that pays you a set income annually.
- Charitable Remainder Unitrust: A trust that pays a fixed percentage of the trust's assets.
- Charitable Lead Trust: A trust that pays a fixed or variable income to St. Luke's Foundation for a set term, and then passes to heirs.

Life Insurance

You can name St. Luke's Foundation as the beneficiary for income tax deductions.

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Name St. Luke's as the beneficiary of the remainder of the assets after your lifetime, avoiding a heavily taxed gift to heirs.

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Designate the ownership of your home to St. Luke's while you retain occupancy.

Bequests in Wills

Please tell us if you have named St. Luke's Foundation in your will. We would love the opportunity to share our appreciation.

Sample bequest language for St. Luke's Foundation:

"I, (name), give, devise and bequeath to St. Luke's Foundation (written amount or percentage of the estate or description of property) for its unrestricted (without conditions attached) use and purpose."

If you want to restrict your bequest, please consult with St. Luke's Foundation when you make your will to be certain your intent can be accomplished.

GiftCalcs Planner



Giving online is easy. Visit www.slhduluth.com and click on the Foundation link. In addition to our online giving form, you'll find our GiftCalcs Planner, an interactive tool that lets you run sample gift calculations and their financial benefits to you.



For more information on how you can support the mission of St. Luke's Foundation, please call Catherine Carter Huber at 218.249.2420 or send an email to ccarterhuber@slhduluth.com. We would be honored to work with you to ensure that your wishes are carried out in the manner that best meets your needs.

This information is not intended as legal, tax or investment advice. For such counsel, contact an attorney or tax or investment professional.



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Not pictured: Caroline Bye, Tom Conrad, Linda Krug

Staff list

Catherine Carter Huber

Executive Director
218.249.2420
ccarterhuber@slhduluth.com

John Strange

St. Luke's President/CEO

Rebecca Lindberg

Development Associate 218.249.5673 rlindberg@slhduluth.com

Laurie Johnson

Operations Coordinator 218.249.5249 ljohnson@slhduluth.com

Jim Wuellner

St. Luke's CFO and Vice President of Finance

2012 financials

\$1,086,710

2012 Donations

2011 Donations: \$1,009,115



2012 Assets

2011 Assets: \$6,800,311

\$773,378

2012 Grants

2011 Grants: \$639,395







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Dear Friends,

Expand and Grow. Our collaboration with you helps us make an essential difference in the lives of all those whom we serve. Be it breathing easier, shorter surgery recovery times, trained emergency volunteers or helping making ends meet, through your giving YOU help bridge crucial moments for those in need.

Our Foundation's vision of creating a better quality of life, as highlighted in this, our 2012 Annual Report, is achieved when we address bullying, technological advancements, medical history and the countless ways our supporters work together to raise resources to **expand and grow** our mission of patient care, health education and clinical research.

A giving heart has an infinite capacity to expand and grow. We have experienced your giving hearts, and on behalf of the people, patients and region we serve, thank you for choosing St. Luke's Foundation to demonstrate your generosity on behalf of the well-being of others.

In Good Health

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